



Key focus areas for

Growing Organizations

Episode 2: Financial & Legal Infrastructure

ABOUT RIVER NETWORK

River Network grows and strengthens a transformational national network of water, justice, and river advocates.

We envision a powerful and inclusive movement that ensures abundant clean water for all people and nature to thrive. We believe that joy and hope for our planet flows through our rivers.

Meet the network and search our Water Protectors Map on our website!
rivernetwork.org ←



IN PARTNERSHIP

This work is produced by River Network with collaborative support from the Hudson River Watershed Alliance.

The production of these resources has been funded in part by a grant from the New York State Environmental Protection Fund through the Hudson River Estuary Program of the New York State Department of Environmental Conservation.



Department of
Environmental
Conservation

Hudson River
Estuary Program

ORG GROWTH CHECKLIST

For established / growing groups



COMMUNICATIONS / MARKETING

Each group/organization has a different approach to getting their message out: infrastructure such as a website, social media pages, and digital/printed newsletters are all effective platforms for informing the community about your work. In the digital age, evaluate what platforms are accessible for you and align with your outreach goals: social media can be a great tool, but it's often not the only tool organizations are using.

- *What are the key messages your group wants to communicate with the public AND are these messages aligned with your mission statement?*
- *Who speaks on behalf of the organization / whose voice is represented?*
- *How do you define the reach of your communications (is there a key audience)?*
- *Where can staff/volunteers access marketing assets (logo, boilerplate language, branding guidance, images)?*

River Network published an [Inclusive Communications Guide](#) - use it to better understand how your communications can be more accessible, welcoming, and ethical.

FINANCIAL & LEGAL INFRASTRUCTURE

When an organization starts receiving more funding and/or engaging more community members, there are additional financial and legal risks. Thinking through how to manage additional resources and risk is a statutory task for an organization's leadership team.

- *Does the organization carry insurance, or is it listed as additionally insured on another group's insurance policy?*
- *Who is responsible for bookkeeping, reporting, and other fund management?*
- *What internal controls exist to avoid misuse of funds?*
- *Where can staff/volunteers find information about donors and funders?*
- *Are fundraising files up-to-date and accessible to those who need them?*

For more information on insurance coverage, reference information from a trusted partner: [Nonprofit Insurance Alliance](#).

LEADERSHIP: POLICIES & PLANNING

Various elements come together to ensure smooth and sustainable leadership transitions: managing workloads, in-filling capacity, handing off information and duties, and more can be anticipated and well-planned for.

- *Does the organization have by-laws that name how leadership is added or removed from the organization? Or, that name a succession of leadership?*
- *How is/are the leader(s) held accountable for their project file management and record-keeping?*
- *Knowing that healthy turnover of leadership happens every 5-8 years in most groups, are workplans written to accommodate distributed workloads?*
- *Are staff/volunteers exposed to professional development opportunities and/or given opportunities to practice leadership skills, before they might be called upon to serve?*

Check out [this webinar by consultant Karen Strong](#) (Strong Outcomes) from the 2021 HRWA Annual Watershed Conference.

EVALUATION SYSTEMS

Evaluation is an often overlooked tool when considering workplanning and leadership needs. Having a way to constructively evaluate the organization's progress toward its mission, its leadership, and its value in the community will help guide work and identify needs in the future. Evaluation metrics also support fundraising and engagement goals.

- *How are you tracking progress made toward the organization's mission?*
- *What metrics help you understand the organization's impact?*
- *What questions help you understand the effectiveness of your leadership team?*
- *How are volunteers or staff being evaluated to understand their impact?*

Not sure where to start? Check out [this sample board/leadership evaluation template](#), written for nonprofit boards of directors, but easily adjusted for any group.

COMMUNITY ASSESSMENT

Every few years, it's good to take stock of your group's/organization's place in the community. This is often an assessment that happens during a broader strategic planning process, but can be completed internally with some key questions:

- *How does your organization fit into the community's culture?*
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TOPICS TODAY:

- Defining and assessing “risk”
- Types of risk for groups and orgs
- Ways to manage risk

DEFINING RISK

TYPES OF RISK

General Liability
Financial
Reputational
Transitional
Accidents/Disasters



WAYS TO RESPOND

Assume & accept
Assume & Control
Decline & Transfer (Share)
Avoid

TYPES OF RISK

**GENERAL
LIABILITY**

Assume &
Accept

Insurance Policy

FINANCIAL

Control or
Transfer/Share

Internal
Controls

REPUTATION

Control or Avoid

Strong
Communication

TRANSITION

Control

Records &
Management

**ACCIDENTS
DISASTERS**

Assume &
Accept

Insurance Policy

ASSUME & ACCEPT



Insurance
Basic Liability
“Additionally Insured”



NONPROFITS[®]
INSURANCE ALLIANCE

A head for insurance. A heart for nonprofits.

CONTROL



Documentation
Waivers
Updated SOPs

Standard Operating Procedures to address...

- When/how to secure liability waivers, and where/for how long they're stored
- Who speaks on behalf of the organization
- When to take a stand on a policy or advocacy issue
- Who has access to financial records and information, and how/when it's shared with others
- Document management

NOTES ON DOCUMENT MGMT



**Online / Cloud-Based
Sharing Systems**

WHO?
WHAT?
ACCESS LEVEL?



**Passwords &
Authentication**

WHO?
WHAT DEVICE?
SECURE STORAGE



Sensitive Information

WHO?
WHERE?
SECURE STORAGE

PROMPTS FOR FINANCIAL CONTROL

1. Who gets funds where they need to go?
2. Who has access to financial records?
3. Who has the means of performing transactions?
4. Who is responsible for tracking funds (bookkeeping) and who do they report that information out to?
5. How often are basic financial tasks being completed, and who is ensuring they are done?
6. If an external contractor or other support person is involved, what kind of accountability structures are in place to ensure accurate delivery of their services? (Transfer of liability)



CONFLICT OF INTEREST

DEFINED AS

“A situation in which a person or organization has competing personal, financial, or professional interests”

ADDRESSED BY

Conflict of Interest Policy & Form

Outsourcing/contracting tasks outside of the group

BoardSource®

Sample Conflict-of-Interest Policy

CONFLICT OF INTEREST: KEY ELEMENTS, PRACTICAL TIPS, AND SAMPLE POLICY

A conflict of interest exists when a board member or employee has a personal interest that may influence him or her when making a decision for the organization. While the law focuses primarily on financial interests and provides some guidelines, nonprofit organizations contend with a variety of potential and perceived conflicts of interest, only some of which may be detrimental to the organization. The key for nonprofit boards is not to try to avoid all possible conflict-of-interest situations, which would be impossible; rather, boards need to identify and follow a process for handling them effectively.

Both board members and employees must abide by conflict-of-interest policies. Generally, conflict-of-interest policies should clarify what a conflict of interest is, what board members and employees must do to disclose possible conflicts of interest, and what board members and employees should do to avoid acting inappropriately if and when a conflict of interest does arise. How an organization ensures open and honest deliberation affects all aspects of its operations and is critical to making good decisions, avoiding legal problems and public scandals, and remaining focused on the organization's mission.

Key Elements

- Every organization needs a conflict-of-interest policy. Remember, conflicts of interest are not uncommon and not inherently illegal. Rather, they create situations that need careful attention and a process for handling them appropriately.
- Conflicts are not only financial in nature. Issue conflicts (for example, if a board member takes a position or supports another organization that is counter to the organization's mission and principles) may have to be addressed as well.
- Conflict-of-interest policies should be applicable to the board and key staff, at a minimum; they may also include other employees and key constituents with influence over the organization (e.g., major donors).

AVOIDING RISK

**POLICY &
ADVOCACY**

Is it mission-aligned?

How is it funded?

PARTNERS

Are they values-aligned?

What else do they support?

**FUND-
RAISING**

Who holds the funds?

Communications plan?

RECAP

- Defining and assessing “risk”
- Types of risk your group might engage with
- Ways to manage risk



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THANK YOU!

Find more
information at
www.rivernetwork.org

*Explore membership, resources, and join
our newsletter & online community!*

